

BOARD OF HEALTH

FINANCE AND AUDIT COMMITTEE MEETING

SEPTEMBER 14, 2016

PRINCE MEETING ROOM, 3RD FLOOR

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Meeting Book - Finance and Audit Committee - September 14, 2016

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10. Open Meeting

11. Items Identified to be brought forth to the Board

12. Next Meeting

a. Wednesday, November 9, 2016

13. Adjournment

ALGOMA PUBLIC HEALTH BOARD OF HEALTH FINANCE AND AUDIT COMMITTEE September 14, 2016 @ 4:30 – 5:30 P.M. PRINCE MEETING ROOM, 3RD FLOOR A*G*E*N*D*A

1)	Meeting Called to Order	Mr. Ian Frazier, Chair
2)	Declaration of Conflict of Interest	Mr. Ian Frazier, Chair
-	Adoption of Agenda Items RESOLUTION: THAT the agenda items for the Finance and Audit Committee meeting dated September 14, 2016 be adopted as circulated.	Mr. Ian Frazier, Chair
4)	Adoption of Minutes <i>RESOLUTION:</i> THAT the minutes for the Finance and Audit Committee meeting dated June 8, 2016 be adopted as circulated.	Mr. Ian Frazier, Chair
5)	 Financial Statements a. Draft Financial Statements for the Period ending July 31, 2016 b. Briefing Note: Revised Presentation of Monthly Financial Statements c. New Financial Statement Template 	Mr. Justin Pino, CFO
	 RESOLUTION: THAT the Finance and Audit Committee recommends and put forth to the Board of Health for approval: The draft financial statements for the period ending July 31, 2016. The changes to the financial statement reporting template 	
6)	 Business Arising from Minutes a. Capital Assets Fund Study Services Update b. Mortgage Renewal Update 	Mr. Justin Pino, CFO Mr. Ian Frazier, Chair
7)	 New Business/General Business Infant Development Program Reconciliation – For Information only Renewal of Building Automation and Security Services Contract	Mr. Justin Pino, CFO Mr. Justin Pino, CFO

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8) Addendum

9) In-Committee	Mr. Ian Frazier, Chair
RESOLUTION:	
THAT the Finance and Audit Committee goes in-comm	mittee.
a. Adoption of in-committee minutes dated April 19	9, 2016
10) Open Meeting	Mr. Ian Frazier, Chair
RESOLUTION:	
THAT the Finance and Audit Committee goes into ope	en meeting.
11) Items Identified to be brought forth to the Board	
12) Next Meeting: Wednesday, November 9, 2016	Mr. Ian Frazier, Chair
13) That The Meeting Adjourn	Mr. Ian Frazier, Chair
RESOLUTION:	
THAT the meeting of the Finance and Audit Committe	ee adjourns.

Algoma Public Health Financial Statements For the period ending:

July 31, 2016

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Algoma Public Health Statement of Operations and Fund Balances

For the period ending:

July 2016

		Actual YTD 2016		Budget YTD 2016	Variance Bgt to Actual 2016			Annual Budget 2016	2016 YTD Actual YTD Budget %
Revenue		2010		2010		2010		2010	
Municipal Levy -public health	\$	2,556,269	\$	1,983,212	\$	573,057	\$	3,399,791	129%
Provincial Grants -public health	•	5,832,227	•	5,693,217	•	139,010	Ψ	9,759,800	102%
Provincial Grants - community health		2,870,081		2,880,782		(10,701)		7,641,618	100%
Fees, other grants and recovery of expenditures		313,141		480,786		(167,645)		824,204	65%
Dental Benefits Ontario Works Recoveries		195,054		0		195,054		-	,0
	\$	11,766,772	\$	11,037,996	\$	728,776	\$	21,625,413	107%
Expenditures									
Public Health Programs								13,983,797	
Public Health	\$	7,781,819	\$	8,155,882	\$	374,063	\$		95%
Community Health Programs									
Healthy Babies and Children Child Benefits Ontario Works	\$	600,835	\$	623,006	\$	22,172 908 (178,440) 14,257	\$	1,068,011	96%
		13,174		14,082				24,135	94%
Dental Benefits Ontario Works		178,440		-				- 212,320	
Algoma CADAP programs		109,596		123,853					88%
Misc Calendar		0		-		-		-	
Northern Ontario Fruit & Vegetable Program		49,841		41,146		(8,695)		117,400	121%
Brighter Futures for Children		33,473		39,983		6,510		114,447	84%
Infant Development		208,703		210,645		1,942		631,935	99%
Preschool Speech and Languages		175,462		204,752		29,290		614,256	86%
Nurse Practitioner		39,596		40,951		1,355		122,853	97%
Genetics Counseling		117,730		126,269		8,539		378,806	93%
Community Mental Health		1,061,956		1,131,566		69,611		3,219,298	94%
Community Alcohol and Drug Assessment		219,126		227,386		8,260		682,157	96%
Remedial Measures		9,230		-		(9,230)		-	
Diabetes		0		14,556		14,556		131,000	
Healthy Kids Community Challenge		48,576		60,064		11,488		225,000	81%
Stay on Your Feet		25,928		33,333		7,406		100,000	78%
Misc Fiscal		7,421		-		(7,421)		-	
	\$	10,680,905	\$	11,047,474	\$	366,569	\$	21,625,416	97%

Algoma Public Health

Revenue Statement

For the Seven Months Ending July 31, 2016	;					Comparison Price	or Year:	_
	Current YTD	Budget YTD	Variance	YTD Actual to Annual Bgt %	Annual Budget	YTD Actual 2015	YTD BGT 2015	Variance 2015
MOH Public Health Funding	4,467,295	4,373,717	93,578	60%	7,497,800	4,379,050	4,483,060	(104,010
MOH One Time Funding	29,579	29,575	4	58%	50,700	26,129	29,573	•
MOH Funding Haines Food Safety	14,350	14,350	0	58%	24,600	14,309	14,311	
MOH Funding CINOT/Healthy Smiles	276,802	239,517	37,285	67%	410,600		239,497	•
MOH Funding - Social Determinants of Health	105,293	105,292	1	58%	180,500	1	105,261	
MOH Funding Vector Bourne Disease	63,407	63,408	(1)	58%	108,700		63,357	
MOH Funding Chief Nursing Officer	70,879	70,875	4	58%	121,500		70,825	
MOH Funding Safe Water	40,600	40,600	0	58%	69,600	· ·	40,578	
MOH Enhanced Funding Safe Water	9,042	9,042	0	58%	15,500	1	9,042	•
MOH Funding Unorganized	291,843	291,842	1	58%	500,300		254,270	
MOH One Time Funding Dental Health	27,967	19,833	8,134	82%	34,000	1	19,688	```
MOH Funding Infection Control	182,237	182,233	4	58%	312,400	· ·	182,174	1-1-
Levies Sault Ste Marie	1,772,134	1,378,327	393,807	75%	2,362,846		1,113,996	•
Levies Sault Ste Marie Capital	0	0	0	0%	_,00_,010	144,742	168,866	• •
Levies Vector Bourne Disease	44,575	34,669	9,906	75%	59,433		38,473	• •
Levies District	739,560	570,215	169,345	76%	977,512	1	504,651	3,61
Levies District Capital	0	0	0	0%	0//,0/2		72,371	(10,339
Recoveries from Programs	5,873	5,869	4	58%	10,061		5,869	
Program Fees	125,283	144,167	(18,884)	51%	247,143		144,167	
Land Control Fees	63,940	93,333	(29,393)	40%	160,000		93,333	
Program Fees Immunization	104,963	93,333	11,630	66%	160,000		93,333	23,63
HPV Vaccine Program	3,018	5,833	(2,816)	30%	10,000	-	5,833	
Influenza Program	1,405	35,000	(33,595)	2%	60,000		35,000	(34,240
Meningococcal C Program	2,849	5,833	(2,984)	28%	10,000		5,833	
Interest Revenue	5,810	1,167	4,643	290%	2,000		1,167	4,78
Other Revenues	0,010	96,250	(96,250)	0%	165,000		96,250	
Funding Holding	v	0	(00,200)	0%	100,000	1 · · ·	00,200	
Funding Ontario Tobacco Strategy	252,933	252,933	(0)	58%	433,600		243,600	
Elliot Lake Office Relocation	202,000	252,500	(0)	0%	-00,000		2-13,000	3,01
Panorama	0	0	0	0%	0	-	0	
First Nations Inititative -One Time	0	0	0	0%	0	-	0	112,21
-	\$ 8,701,637	\$ 8,157,213	\$ 544,424		\$ 13,983,795	\$ 7,824,112	\$ 8,134,377	\$(310,266
= Summary						=====================================		
Levies	2,556,269	1,983,211	573,058	129%	3,399,791	1,721,032	1,898,357	(177,324
Funding Grants	5,832,227	5,693,217	139,010	102%	9,759,800	5,769,337	5,755,235	14,101
Fees & Recoveries	313,141	480,786	(167,645)	65%	824,204	333,743	480,786	(147,043
-	\$ 8,701,637	\$ 8,157,213	544,423	107%				\$(310,266

Algoma Public Health

Expense Statement- Public Health

For the Seven Months Ending July 31, 2016										Col	Comparison Prior Year:						
	Current YTD		Budget YTD		Variance		YTD Actual to Annual Bgt %		Annual Budget		YTD Actual 2015		YTD BGT 2015	Variance 2015			
Salaries & Wages	\$	4,512,332	\$	4,848,357		336,025	54%	\$	8,314,147	\$	4,551,398	\$	4,771,112	\$ 219,714			
Benefits		1,131,698		1,212,089		80,392	54%		2,078,537		1,113,432		1,192,780	79,347			
Travel - Car Allowances		0		0		-	0%	•			43,351		36,143	(7,207)			
Travel - Mileage		64,281		85,390		21,108	44%		146,784		80,888		73,178	(7,711)			
Travel - Other		33,181		55,280		22,099	35%		95,301		44,921		73,680	28,759			
Program		407,619		327,178		(80,441)	73%		557,306		540,039		428,255	(111,784)	l		
Office		73,506		53,667		(19,839)	80%		92,000		27,100		76,971	49,871	i		
Computer Services		391,511		522,613		131,101	44%		895,908		343,223		442,417	99,194			
Telephone Charges		6,918		22,750		15,832	18%		39,000		8,493		28,153	19,661			
Telecommunications		139,277		104,365		(34,912)	77%		180,483		71,260		99,727	28,468			
Program Promotion		50,846		124,883		74,037	24%		214,085		66,530		123,423	56,894			
Facilities Expenses		477,865		474,789		(3,076)	59%		813,924		380,803		442,809	62,007			
Fees & Insurance		275,942		140,703		(135,239)	114%		241,205		272,218		163,036	(109,182)			
Debt Management		271,531		266,000		(5,531)	60%		456,000		(52,402)		(83,304)	(30,902)			
Recoveries		(54,688)		(82,182)		(27,494)	39%		(140,883)		0		0	0			
	\$	7,781,819	\$	8,155,882	\$	374,063		\$	13,983,797	\$	7,757,167	\$	8,134,379	\$ 377,212			

	Current YTD	2015	Total	Total % Spent	Total Budget
Elliot Lake Renovations	422,304	277,890	700,194	97%	724,960

Notes to Financial Statements – July 2016

Reporting Period

The July 2016 financial reports include seven months of financial results for Public Health and the following calendar programs; Healthy Babies & Children, Child & Dental Benefits Ontario Works, and Algoma CADAP programs. All other programs are reporting four month results from operations year ended March 2017.

Public Health - Statement of Operations (see page 1)

General Comments

As of July 31st 2016, Public Health programs are reporting a surplus of approximately \$919k.

On the Revenue side, the \$573 positive variance is attributable to the timing of receipts of the municipal levies from the City of Sault Ste. Marie and the District. Provincial Grants – Public Health is showing a positive variance of \$139k. This is associated with 2015 approved and settled one-time funding requests related to the Interim CEO Position and New Purpose-Built Vaccine Refrigerators. Fees, Other Grants & Recoveries are indicating a negative \$167k variance as a result of timing of fees recovered by APH.

There is a positive variance of \$374k related to Public Health Expenses being less than budgeted. This is a result of two vacant positions which have been gapped and yet to be filled. In addition, the vacant permanent Medical Officer of Health (MOH) position is impacting the noted positive variance. The inherent time lag in filling positions within the agency is also contributing to this variance. Computer Services is also contributing to this positive variance. APH's 2016 Operating Budget was approved by the Board of Health in November of 2015 and included the buy-back of IT equipment. In December of 2015, the decision was made to buy-back leased IT equipment prior to 2016. Offsetting the positive contribution of Computer Services is the increase in legal fees incurred by APH to defend a public health policy issue. APH has submitted a one-time funding request to recoup these legal costs.

Community Health programs are reporting a surplus of \$166k.

Dental Benefit Ontario Works Recoveries are being offset by the corresponding Dental Benefits Ontario Works Expense, neither of which has been budgeted.

Preschool Speech and Language is showing a positive \$29k variance. This is a result of the timing of payment to the Children's Rehab Center for purchased services. The Community Mental Health program is indicating a positive \$69k variance. This is a result of inherent time lag to fill vacant positions.

Revenue (see page 2 for details)

Public Health funding revenues are indicating a positive variance of \$544k. Driving this is a \$573k positive variance related to the timing of the municipal levy receipts from the City of Sault Ste. Marie and the District.

Funding Grants are operating relatively within budget. The \$139k positive variance noted is primarily attributable to 2015 one-time funding requests related to the Interim CEO Position and the New Purpose-Built Vaccine Refrigerators. These funds were received in 2016 have been settled with the Ministry.

There is a negative variance of \$167k associated with Fees & Recoveries. In an effort to balance the budget, recognition of deferred revenue was planned for 2016. Management will determine if this is required as the year progresses. This is impacting the negative \$96k variance related to Other Revenues. The negative \$29k variance associated with Land Control Fees and the negative \$33k variance related to the Influenza Program should be reduced as the year progresses. APH typically captures the bulk of its fees between the spring and fall months.

Public Health Expenses Budget (see page 3)

Note1 & 2- Salaries/Benefits

The positive variance of \$336k is a result of two vacant positions which have been gapped and yet to be filled. In addition, the vacant permanent Medical Officer of Health (MOH) position is impacting the noted positive variance. The inherent time lag in filling positions within the agency is also contributing to this variance.

Benefits are indicating a positive variance of \$80k. The two vacant positions which have been gapped and the vacant permanent MOH position are contributing to the positive variance noted.

Note 3 – Travel (Mileage, Other)

Mileage is showing a positive \$21k variance due to timing of employee claim submissions.

Travel - Other is showing a positive \$22k variance. Staff travel typically occurs between the spring and fall months.

Note 4 - Program, Office, Computer Services, Program Promotion

Program expense is indicating a negative \$80k variance. The purchased services for the Acting MOH and Associate MOH roles are driving the noted variance.

Office expense is operating relatively within budget.

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Computer Services is showing a positive variance of \$131k. APH's 2016 Operating Budget was approved by the Board of Health in November of 2015 and included the buy-back of IT equipment. In December of 2015, the decision was made to buy-back leased IT equipment prior to 2016. This is driving the noted positive variance.

Program Promotion is showing a positive variance of \$74k due to timing of expenditures not yet incurred.

Note 5 – Telephone Charges/Telecommunications

Telephone Charges are indicating a positive variance of \$15k. Telecommunications is indicating a negative variance of \$35k. When netted together Telephone/Telecommunications are operating relatively within budget.

Note 6 – Facilities Expenses/Renovations

Facilities Expenses is operating relatively within budget.

Note 7 – Fees & Insurance

Fees & Insurance is indicating a negative variance of \$135k. This is due to the \$83k payment of the annual insurance premium paid in full during the month of February. In addition, APH has incurred legal expenses regarding a Public Health policy matter. APH has submitted a one-time funding request to the MOHLTC with the intention of recouping these costs.

Note 8 – Debt Management

Debt Management is indicating a negative variance of \$5k. This is a result of interest charges on the short-term debt related to Elliot Lake renovations. These interest charges were not budgeted.

Note 9 – Recoveries

Recoveries are indicating a negative variance of \$27k. This is a result of recoveries being less than budgeted. Revisions to the budgeted Recoveries figure will be implemented in the 2017 APH Budget.

Community Programs (see page 1)

All community programs are operating without budget issues.

Financial Position - Balance Sheet (see page 7)

Our cash flow position continues to be stable and the bank has been reconciled as of July 31st, 2016. Cash includes \$.324 million in short-term investments.

APH has secured a \$350,000 loan with interest only payments until September 1, 2016 to help with the financing of the Elliot Lake office renovations.

Long term debt of \$5.625 million is held by the Royal Bank @ 2.76% for a 60 month term (amortization Page 12 of 37 period of 240 months). The loan matures on September 1, 2016.

The Board of Health has awarded the refinancing of its loans (Elliot Lake leasehold improvements and Sault Ste. Marie building) to TD Bank for the next 60 month term (amortization period of 180 months) upon the upcoming maturity of the current term.

There are no material collection concerns for accounts receivable. Letters were issued by APH to three participating municipalities regarding late levy payments. APH is awaiting a response.

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Algoma Public Health Statement of Financial Position

Date: As of July 2016	July 2016	December 2015
Assets		
Current		
Cash & Investments \$	2,202,960 \$	2,368,709
Accounts receivable	581,567	658,510
Receivable from municipalities	113,166	5,134
Receivable from Province of Ontario	-	
Subtotal Current Assets	2,897,693	3,032,353
Financial Liabilities:		
Accounts Payable & Accrued Liabilities	953,681	1,490,132
Payable to Gov't of Ont/Municipalities	294,966	641,766
Deferred Revenue	760,887	664,615
Employee Future Benefit Obligations	2,453,960	2,453,960
Capital Lease Obligation	0	107,264
Term Loan	6,173,490	6,173,490
Subtotal Current Liabilities	10,636,984	11,531,227
Net Debt	-7,739,291	-8,498,874
Non-Financial Assets:		
Building Construction in Progress	22,732,421	22,732,421
Furniture & Fixtures	1,914,772	1,914,772
Leasehold Improvements	1,169,635	1,169,635
IT Automobile	3,029,040	3,029,040
Automobile Accumulated Depreciation	40,113 -6,880,999	40,113 -6,880,999
		-0,000,999
Subtotal Non-Financial Assets	22,004,981	22,004,981
Accumulated Surplus	14,265,690	13,506,107

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Briefing Note

To:	APH Board of Health Fina	ance & Audit Committee								
From:	rom: Dr. Tony Hanlon, CEO Justin Pino, CFO Joel Merrylees, Manager of Accounting & Budgeting									
Date:	September 14, 2016									
Re:	Revised Presentation of M	onthly Financial Statements								
	For Information	For Discussion	For a Decision							

ISSUE:

As outlined in Algoma Public Health's (APH) Finance & Audit Committee Terms of Reference, one of the duties of the Finance & Audit Committee is to "review and make recommendations to the Board regarding monthly financial statements and other monthly/quarterly financial reporting being presented to the Board". As such, the Finance & Audit Committee of the board tasked management with revising the presentation of the monthly financial statements provided to the Board of Health. The goal was to simplify the presentation of the statements to the Board of Health in light of the many program and service offerings provided by APH. Throughout the existence of the Finance & Audit Committee, suggestions have been made by committee members. The attached draft revised presentation of the monthly financial statements attempts to incorporate many of these suggestions while taking into account APH's Finance Department resources.

RECOMMENDED ACTION:

It is recommended that the Finance and Audit Committee recommend to the board of health:

1. The approval of the revised presentation of the monthly financial statements.

BACKGROUND:

As the Finance & Audit Committee has evolved and had the required time to review the presentation of the monthly financial statements, it felt that the presentation of the monthly financial statements could be better aligned to reflect the programs and services APH offers. This would allow the reader to more clearly differentiate between core Public Health program and services and Community Health program and services. As a result the following changes are recommended and reflected in the draft revised presentation of the monthly financial statements:

- Segregating the Statement of Operations into the following categories:
 - Public Health Programs (broken out into 75% Provincially Funded Programs and 100% Provincially Funded Programs)

- Community Health Programs that operate within a calendar year (January through December)
- Community Health Programs that operate within a fiscal year (April through March)
- Addition of a column noting line items that have a variance (Actual versus budget) greater than 15% and \$15,000 in the first six months and 10% and \$10,000 within the last six months of the respective program's reporting year. This will drive variance explanations provided to the reader in the notes to the financial statements.

The primary reasoning for this segregation is to allow the reader to more easily differentiate between Public Health Programs and Community Health Programs. Public Health Programs are further broken out into 75% Provincially Funded programs which typically relates to Mandatory Public Health Programs and 100% Provincially Funded programs which are typically aligned to a specific Public Health initiative. For every unspent dollar of 75% Provincially Funded dollars, APH has to return seventy five cents to the ministry. For every unspent dollar of 100% Provincially funded dollars, APH has to return one dollar to the ministry.

Community Programs relate to programs and services that APH has committed to provide within the District of Algoma.

- Segregation of the Revenue Statement into the following categories:
 - Levies
 - 75% Public Health Funding
 - 100% Public Health Funding
 - Fees, Other Grants and Recoveries
 - Provincial Grants Funding for Prior Year Expenses

The primary reason for this segregation is to allow the reader to more easily differentiae the primary sources of funding for APH.

• Aligning the billing of levies to the budget

APH bills participating municipalities quarterly while the budget is built to reflect monthly billings. This results in distorted timing issues when conducting monthly variance analysis. By revising the budget to reflect actual quarterly billings, this will eliminate significant noted variances related to the levies and will provide the reader of the monthly financial statements with a more indicative picture of the financial operating health of APH.

FINANCIAL IMPLICATIONS:

None

CONTACT:

Justin Pino, CFO

Algoma Public Health Financial Statements

July 31, 2016

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Algoma Public Health Statement of Operations July 2016

		Actual YTD 2016		Budget YTD 2016		Variance ct. to Bgt. 2016	Annual Budget 2016		Variance % Act. to Bgt. 2016	YTD Actual/ YTD Budget 2016	
Public Health Programs											
Revenue											
Municipal Levy - Public Health	\$	2,556,269	\$	2,549,843	\$	6,426	\$	3,399,791	0%	100%	
Provincial Grants - Public Health 75% Prov. Funded		4,460,269		4,497,558		(37,289)		7,710,100	-1%	99%	
Provincial Grants - Public Health 100% Prov. Funded		1,232,958		1,195,658		37,300		2,049,700	3%	103%	
Fees, other grants and recovery of expenditures		313,141		480,786		(167,645)		824,204	-35%	65%	
Provincial Grants - Fiscal		0				-					
Provincial Grants - Funding for Prior Yr Expenses		139,000				139,000					
Total Public Health Revenue	\$	8,701,637	\$	8,723,846	\$	(22,209)	\$	13,983,795	0%	100%	
Expenditures											
Public Health 75% Prov. Funded Programs	\$	6,772,748	\$	6,969,075	\$	(196,327)	\$	11,934,098	-3%	97%	
Public Health 100% Prov. Funded Programs Public Health Fiscal		1,009,071		1,186,807		(177,736)		2,049,700	-15%	85%	
Total Public Health Programs Expenditures	\$	7,781,819	\$	8,155,882	\$	(374,063)	\$	13,983,797	-5%	95%	
Excess of Rev. over Exp. 75% Prov. Funded	\$	556,931	\$	559,113	s	(2,181)	\$	(3)			
Excess of Rev. over Exp. 100% Prov. Funded		223,887	•	8,851	•	215,035	*	0			
Excess of Rev. over Fiscal Funded		-		-		-		-			
Provincial Grants for Prior Yr Expenses		139,000				139,000					
Total Rev. over Exp. Public Health	\$	919,818	\$	567,964	\$	351,854	\$	(2)	•••••••••••••••••••••••••••••••••••••••		

Community Health Programs

Calendar Programs						
Revenue						
Provincial Grants - Community Health	\$ 623,011	\$ 623,006	\$ 5	\$ 1,068,011	0%	100%
Municipal, Federal, and Other Funding	155,145	137,932	17,213	236,455	12%	112%
Dental Benefits Ontario Works Recoveries	195,054		195,054			
Total Community Health Revenue	\$ 973,210	\$ 760,939	\$ 212,272	\$ 1,304,466	28%	128%
Expenditures						
Healthy Babies and Children	\$ 600,835	\$ 623,006	\$ (22,172)	\$ 1,068,011	-4%	96%
Child Benefits Ontario Works	13,174	14,082	(908)	24,135	-6%	94%
Dental Benefits Ontario Works	178,440		178,440			
Algoma CADAP programs	109,596	123,853	(14,257)	212,320	-12%	88%
Total Calendar Community Heaith Programs	\$ 902,045	\$ 760,941	\$ 141,103	\$ 1,304,466	19%	119%
Total Rev. over Exp. Calendar Community Health	\$ 71,166	\$ (3)	\$ 71,169	\$ 0		

Fiscal Programs		-		 	-			
Revenue								
Provincial Grants - Community Health	\$ 1,830,843	\$	1,874,989	\$ (44,146)	\$	5,712,299	-2%	98%
Municipal, Federal, and Other Funding	249,056		244,855	4.201	•	800,253	2%	102%
Other Bill for Service Programs	12,026			12,026				
Total Community Health Revenue	\$ 2,091,925	\$	2,119,844	\$ (27,919)	\$	6,512,552	-1%	99%
Expenditures								
Northern Ontario Fruit & Vegetable Program	49,841		41,146	\$ 8,695		117,400	21%	121%
Brighter Futures for Children	33,473		39,983	(6,510)		114,447	-16%	84%
Infant Development	208,703		210,645	(1,942)		631,935	-1%	99%
Preschool Speech and Languages	175,462		204,752	(29,290)		614,256	-14%	86%
Nurse Practitioner	39,596		40,951	(1,355)		122,853	-3%	97%
Genetics Counseling	117,730		126,269	(8,539)		378,806	-7%	93%
Community Mental Health	1,061,956		1,131,566	(69,610)		3,394,698	-6%	94%
Community Alcohol and Drug Assessment	219,126		227,386	(8,260)		682,157	-4%	96%
Diabetes	0		14,556	(14,556)		131,000	-100%	0%
Healthy Kids Community Challenge	48,576		60,064	(11,488)		225,000	-19%	81%
Stay on Your Feet	25,928		33,333	(7,406)		100,000	-22%	78%
Bill for Service Programs	16,652			16,652		-		
Misc Fiscal	0		-	-		-		
Total Fiscal Community Health Programs	\$ 1,997,042	\$	2,130,651	\$ (133,608)	\$	6,512,553	-6%	94%
Total Rev. over Exp. Fiscal Community Health	\$ 94,883	\$	(10,807)	\$ 105,690	\$	(0)		

Algoma Public Health

Revenue Statement

For the Seven Months Ending July 31, 2016 Comparison Prior Year: Actual Budget Variance Annual Variance % YTD Actual/ YTD YTD Act. to Bat. Budget Act. to Bgt. YTD Budget YTD Actual YTD BGT Variance 2016 2016 2016 2016 2016 2016 2015 2015 2015 Levies Sault Ste Marie 1,772,134 1,772,134 0 2,362,846 0% 973.019 1,113,996 (140,976) 75% Levies Sault Ste Marie Capital 0 0 0 n 0% 144,742 168,866 (24, 124)Levies Vector Bourne Disease and Safe Water 44,575 44,575 0 59,433 0% 75% 32.977 38.473 (5,496) Levies District 739.560 733.134 6.426 977.512 1% 76% 508,262 504.651 3.611 Levies District Capital ۵ 0 0 0 0% 62.032 72.371 (10,339)**Total Levies** 2,556,269 6,426 2,549,843 3,399,791 0% 1.721.032 1,898,357 (177,324) 75% MOH Public Health Funding 4.328.295 4,373,717 (45, 422)7,497,800 -1% 58% 4.379.050 4,483,060 (104,010) MOH Funding Vector Bourne Disease 63,407 63,408 (1) 108,700 0% 58% 63,354 63.357 (3)MOH One Time Funding Dental Health 27.967 19.833 8,134 34,000 41% 82% 9.843 19,688 (9,844) MOH Funding Safe Water 40,600 40,600 0 69.600 0% 58% 40,576 40,578 (3)Total Public Health 75% Prov. Funded 4,460,269 4,497,558 (37, 289)7,710,100 -1% 58% 4.492.822 4.606.682 (113.860)MOH One Needle Exchange 29.579 29,575 4 50,700 0% 58% 26,129 29,573 (3, 445)MOH Funding Haines Food Safety 14,350 14,350 0 24.600 0% 14.309 14,311 58% (2)MOH Funding CINOT/Healthy Smiles 276,802 239,517 37,285 410,600 16% 249,398 239.497 9.902 67% MOH Funding - Social Determinants of Health 105.293 105.292 180,500 0% 105,257 105,261 (5) - 1 58% MOH Funding Chief Nursing Officer 70,879 70,875 121,500 70.825 (6) 4 0% 58% 70.819 MOH Enhanced Funding Safe Water 9.042 9.042 0 15.500 9,036 9,042 (6) 0% 58% MOH Funding Unorganized (1) 291,843 291.842 500,300 0% 58% 254,269 254.270 (10) MOH Funding Infection Control 182,237 182,233 312,400 0% 182,165 182,174 4 58% Funding Ontario Tobacco Strategy 252,933 252,933 (0) 433,600 0% 252,919 243,600 9,319 58% Total Public Health 100% Prov. Funded 1,232,958 1,195,658 37.300 2,049,700 3% 60% 1,164,301 1,148,553 15,748 **Funding for Prior Yr Expenses** 139,000 0 139,000 **Recoveries from Programs** 5.869 5.873 4 10.061 0% 58% 7.826 5.869 1.957 Program Fees 125,283 144,167 (18, 884)247,143 -13% 51% 111,636 144,167 (32, 531)Land Control Fees 63,940 93,333 69,065 93,333 (29, 393)160,000 (24, 268)-31% 40% Program Fees Immunization 104.963 93.333 93,333 23,633 11,630 160,000 12% 66% 116,966 HPV Vaccine Program 5.833 3.018 (2,816)10.000 867 5,833 (4,966)-48% 30% Influenza Program 1,405 35.000 (33, 595)60.000 -96% 760 35,000 (34,240) 2% Meningococcal C Program 2.849 5.833 (2.984)10.000 -51% 255 5.833 (5.578) 28% 4,785 Interest Revenue 5,810 1,167 4,643 2,000 398% 5,952 1,167 290% Other Revenues 0 96,250 (96,250) 165,000 -100% 0% 19.982 96,250 (76, 268)Funding Holding 0 0 434 0 434 n 0% 313,141 480,786 (167,645) 824,204 -35% 333,743 480,786 (147,043) **Total Fees. Other Grants and Recoveries** 38% 0 0 0 0 0 Panorama 0 0% 0 First Nations Inititative -One Time 112,214 0 112,214 0 0 0 0 0% **Total Provincial Grants Fiscal** 0 0 0 0 0% 112,214 0 112,214 8,701,637 **Total Public Health Revenue** \$ 8,723,845 \$ (22,209) \$ 13,983,795 0% 62% \$ 7,824,112 \$ 8,134,377 \$ (310,266)

Algoma Public Health

Expense Statement- Public Health

For the Seven Months Ending J	luly 31, 2	2016 Actual	Budget	,	Variance	Annual	Va	riance %	YTD Actual/	Con	nparison Prior Y	ear:	
		YTD 2016	YTD 2016		ct. to Bgt. 2016	 Budget 2016	Ac	t. to Bgt. 2016	YTD Budget 2016	Y	TD Actual 2015	YTD BGT 2015	Variance 2015
Salaries & Wages	\$	4,512,332	\$ 4,848,357		336,025	\$ 8,314,147		-7%	54%	\$	4,551,398 \$	4,771,112	\$ 219,714
Benefits		1,131,698	1,212,089		80,392	2,078,537		-7%	54%		1,113,432	1,192,780	79,347
Travel - Car Allowances		0	0		-				0%		43,351	36,143	(7,207)
Travel - Mileage		64,281	85,390		21,108	146,784		-25%	44%		80,888	73,178	(7,711)
Travel - Other		33,181	55,280		22,099	95,301		-40%	35%		44,921	73,680	28,759
Program		407,619	327,178		(80,441)	557,306		25%	73%		540,039	428,255	(111,784)
Office		73,506	53,667		(19,839)	92,000		37%	80%		27,100	76,971	49,871
Computer Services		391,511	522,613		131,101	895,908		-25%	44%		343,223	442,417	99,194
Telephone Charges		6,918	22,750		15,832	39,000		-70%	18%		8,493	28,153	19,661
Telecommunications		139,277	104,365		(34,912)	180,483		33%	77%		71,260	99,727	28,468
Program Promotion		50,846	124,883		74,037	214,085		-59%	24%		66,530	123,423	56,894
Facilities Expenses		477,865	474,789		(3,076)	813,924		1%	59%		380,803	442,809	62,007
Fees & Insurance		275,942	140,703		(135,239)	241,205		96%	114%		272,218	163,036	(109,182)
Debt Management		271,531	266,000		(5,531)	456,000		2%	60%		(52,402)	(83,304)	(30,902)
Recoveries		(54,688)	(82,182)		(27,494)	(140,883)		-33%	39%		0	0	C
	\$	7,781,819	\$ 8,155,882	\$	374,063	\$ 13,983,797		-5%	56%	\$	7,757,167 \$	8,134,379	\$ 377,212

	Current YTD	2015	Total	Total Budget	Total % Spent
Elliot Lake Renovations	422,304	277,890	700,194	724,960	97%

Notes to Financial Statements - July 2016

Reporting Period

The July 2016 financial reports include seven months of financial results for Public Health and the following calendar programs; Healthy Babies & Children, Child & Dental Benefits Ontario Works, and Algoma CADAP programs. All other programs are reporting four month results from operations year ended March 2017.

Statement of Operations (see page 1)

Summary - Public Health and Non Public Health Programs

As of July 31st 2016, Public Health programs are reporting a surplus of approximately \$351k.

On the Revenue side, municipal levies are operating relatively within budget. Provincial Grants are also operating relatively within budget. Fees, Other Grants & Recoveries are indicating a negative \$167k variance as a result of timing of fees recovered by APH. Provincial Grants – Funding from prior years is showing a positive variance of \$139k. This is associated with 2015 approved and settled one-time funding requests related to the Interim CEO Position and New Purpose-Built Vaccine Refrigerators.

There is a positive variance of \$374k related to Public Health Expenses being less than budgeted. This is a result of two vacant positions which have been gapped and yet to be filled. In addition, the vacant permanent Medical Officer of Health (MOH) position is impacting the noted positive variance. The inherent time lag in filling positions within the agency is also contributing to this variance. Computer Services is also contributing to this positive variance. APH's 2016 Operating Budget was approved by the Board of Health in November of 2015 and included the buy-back of IT equipment. In December of 2015, the decision was made to buy-back leased IT equipment prior to 2016. Offsetting the positive contribution of Computer Services is the increase in legal fees incurred by APH to defend a public health policy issue. APH has submitted a one-time funding request to recoup these legal costs.

Community Health Calendar programs are reporting a surplus of \$71k.

On the revenue side, \$195k positive variance is associated with Dental Benefits Ontario Works as these funds are not budgeted. This is being offset by the corresponding expenses related to this program that are also not budgeted.

Community Health Fiscal programs are indicating a positive \$105k variance.

On the revenue side, there is a \$44k negative variance related to funding for Community Mental Health Transformational Housing. APH has yet to receive these funds however indications from the North East LHIN is that it is forthcoming.

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On the Expense side, Preschool Speech and Language is showing a positive \$29k variance. This is a result of the timing of payment to the Children's Rehab Center for purchased services. The Community Mental Health program is indicating a positive \$69k variance. This is a result of inherent time lag to fill vacant positions.

Public Health Revenue (see page 2 for details)

Public Health funding revenues are showing a negative \$22k variance.

The municipal levies are showing a positive \$6k variance.

Funding Grants are operating relatively within budget.

There is a negative variance of \$167k associated with Fees, Other Grants & Recoveries which is driving the overall negative variance of Public Health Revenues. In an effort to balance the budget, recognition of deferred revenue was planned for 2016. Management will determine if this is required as the year progresses. This is impacting the negative \$96k variance related to Other Revenues. The negative \$29k variance associated with Land Control Fees and the negative \$33k variance related to the Influenza Program should be reduced as the year progresses. APH typically captures the bulk of its fees between the spring and fall months.

Public Health Expenses (see page 3)

Note1 & 2-- Salaries/Benefits

The positive variance of \$336k is a result of two vacant positions which have been gapped and yet to be filled. In addition, the vacant permanent Medical Officer of Health (MOH) position is impacting the noted positive variance. The inherent time lag in filling positions within the agency is also contributing to this variance.

Benefits are indicating a positive variance of \$80k. The two vacant positions which have been gapped and the vacant permanent MOH position are contributing to the positive variance noted.

Note 3 – Travel (Mileage, Other)

Mileage is showing a positive \$21k variance due to timing of employee claim submissions.

Travel - Other is showing a positive \$22k variance. Staff travel typically occurs between the spring and fall months.

Note 4 - Program, Office, Computer Services, Program Promotion

Program expense is indicating a negative \$80k variance. The purchased services for the Acting MOH and Associate MOH roles are driving the noted variance.

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Office expense is operating relatively within budget.

Computer Services is showing a positive variance of \$131k. APH's 2016 Operating Budget was approved by the Board of Health in November of 2015 and included the buy-back of IT equipment. In

December of 2015, the decision was made to buy-back leased IT equipment prior to 2016. This is driving the noted positive variance.

Program Promotion is showing a positive variance of \$74k due to timing of expenditures not yet incurred.

Note 5 – Telephone Charges/Telecommunications

Telephone Charges are indicating a positive variance of \$15k. Telecommunications is indicating a negative variance of \$35k. When netted together Telephone/Telecommunications are operating relatively within budget.

Note 6 – Facilities Expenses/Renovations

Facilities Expenses is operating relatively within budget.

Note 7 – Fees & Insurance

Fees & Insurance is indicating a negative variance of \$135k. This is due to the \$83k payment of the annual insurance premium paid in full during the month of February. In addition, APH has incurred legal expenses regarding a Public Health policy matter. APH has submitted a one-time funding request to the MOHLTC with the intention of recouping these costs.

Note 8 – Debt Management

Debt Management is indicating a negative variance of \$5k. This is a result of interest charges on the short-term debt related to Elliot Lake renovations. These interest charges were not budgeted.

Note 9 – Recoveries

Recoveries are indicating a negative variance of \$27k. This is a result of recoveries being less than budgeted. Revisions to the budgeted Recoveries figure will be implemented in the 2017 APH Budget.

Non Public Health Programs Revenue and Expenses (see page 1)

All Non Public Health Programs are operating without budget issues.

Financial Position - Balance Sheet (see page 7)

Our cash flow position continues to be stable and the bank has been reconciled as of July 31st, 2016. Cash includes \$.324 million in short-term investments.

APH has secured a \$350,000 loan with interest only payments until September 1, 2016 to help with the financing of the Elliot Lake office renovations.

Long term debt of \$5.625 million is held by the Royal Bank @ 2.76% for a 60 month term (amortization period of 240 months). The loan matures on September 1, 2016.

The Board of Health has awarded the refinancing of its loans (Elliot Lake leasehold improvements and Sault Ste. Marie building) to TD Bank for the next 60 month term (amortization period of 180 months) upon the upcoming maturity of the current term.

There are no material collection concerns for accounts receivable. Letters were issued by APH to three participating municipalities regarding late levy payments. APH is awaiting a response.

Algoma Public Health Statement of Financial Position

Date: As of July 2016	July 2016	December 2015
Assets		
Current		
Cash & Investments \$	2,202,960 \$	2,368,709
Accounts Receivable	581,567	658,510
Receivable from Municipalities	113,166	5,134
Receivable from Province of Ontario		
Subtotal Current Assets	2,897,693	3,032,353
Financial Liabilities:		
Accounts Payable & Accrued Liabilities	953,681	1,490,132
Payable to Gov't of Ont/Municipalities	294,966	641,766
Deferred Revenue	760,887	664,615
Employee Future Benefit Obligations	2,453,960	2,453,960
Capital Lease Obligation	0	107,264
Term Loan	6,173,490	6,173,490
Subtotal Current Liabilities	10,636,984	11,531,227
Net Debt	-7,739,291	-8,498,874
Non-Financial Assets:		
Building Construction in Progress	22,732,421	22,732,421
Furniture & Fixtures	1,914,772	1,914,772
Leasehold improvements	1,169,635	1,169,635
Π	3,029,040	3,029,040
Automobile	40,113	40,113
Accumulated Depreciation	-6,880,999	-6,880,999
Subtotal Non-Financial Assets	22,004,981	22,004,981
Accumulated Surplus	14,265,690	13,506,107

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Briefing Note

www.algomapublichealth.com

To: Algoma Public Health Finance and Audit Committee

From: Tony Hanlon, Chief Executive Officer (CEO)

Justin Pino, Chief Financial Officer (CFO)

Date: September 14, 2016

Re:	Update - Status of Building Conditions Assessment for Capital Asset Plan and
	Reserve Fund Study

For Information	For Discussion	For a Decision

UPDATE:

At the Finance and Audit Committee meeting of June 15, 2016, the Committee asked staff to execute the following:

 Follow-up with the Ministry of Community and Social Services (the Ministry) regarding the status of scheduling a Building Conditions Assessment (Assessment) for Algoma Public Health (APH). This assessment would then serve as the foundation for APH's Capital Asset Plan and Reserve Fund Study.

APH staff followed-up with the Ministry on August 9th, 2016 to inquiry about the status of scheduling APH for an Assessment. It was communicated to APH that the Ministry records indicated that an Assessment should be completed by the end of August 2016.

On August 29th, 2016 APH followed-up with the Ministry again to indicate that it had not been contacted by the vendor or anyone from the Ministry regarding the scheduling of an Assessment. The Ministry communicated that they would reach out to the vendor for an update.

On September 6th, 2016 a representative from the Altus Group contacted APH.

It was communicated that Altus Group has scheduled a site visit for APH on Friday September 16th, 2016.

On September 6th, 2016 the Ministry followed-up with APH to ensure that the Altus Group reached out to APH and to confirm that APH was scheduled for a Building Conditions Assessment.

FINANCIAL IMPLICATIONS:

No cost for the assessment itself.

Altus Group has asked that APH reach out to those vendors who are most familiar with the mechanical and electrical systems of the building to be present during the Assessment. These respective vendors' time may be a cost incurred by APH.

CONTACT:

Justin Pino, CFO

		Si	ECTION I: SUMMAR	Y, CERTIFICATION and	VERIFICATION		
		:		R / DELIVERY AGENT: OR THE YEAR ENDED:		District of Algoma He	alth Unit
		SERVICE		APPROVAL NUMBER:	HOUSE AND DELEVANTON		
			P.	ART A: SUMMARY			
IE 📗	Egion 4 april	SERVICES		The Second Constant			na na hana an
0 P	etail Code #	9 Service (Detail (Code) Name	Executive and Allotment Control	Total Eligible Expenditures (pending final Ministry review and approval)	Total Approved Ministry Funding	Summery of Revised Ministry Funding afte Financial Flexibility (pending final Ministr review and approval
1	A476 A771	Infant Development Community Capacity Buildin	9	CYSEX034-AL09 CYSEX032-AL02		\$ 621,935 \$ 44,051	\$ 621.93 \$ 44.05
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AL					\$ 665,986	\$ 665,986	\$ 665,9
ct, ag	rees with	to the best of my knowledge, the the books and records of the org stry of Community and Social Se	anization and has be	en prepared in accordan	nce with the Technical	ch this certification is a Instructions and minist	ittached, is true, ry financial policies
e of S スプ		Provider / Delivery Agent Author Tony Hanton ovider/Delivery Agent Authority		Chief Executive Title of Service Pr	Officer ovider/Delivery Agent A	Authority (LINE 143)	
				ION BY THE BOARD C			
above	e certifica	tion, together with the Transfe the Board of Directors on the	r Payment Annual		eived and approved	by:	(1 INE 160)
imarr	on of the	Board of Directors:		day of		(LINE 170)	(LINE 160)
Noi 2		availa of priocitio;	Signature	<u> </u>		(LINE 170)	
			Kenneth Mason				
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SECTION I

	SECTIO	IN IV: AUDITED FINANCIAL STATEMENT RECONCILIATION		
		Board of Health for the District of Algoma Health Unit		
	FOR THE YEAR ENDED: SERVICE CONTRACT/CFSA APPROVAL			
	NUMBER			
LINE				
400	TOTAL GROSS REVENUES PER AUDITI	ED FINANCIAL STATEMENTS		665,986
401		renue (i.e. funding from other sources not related to ministry	servic_\$	<u> </u>
402 403	Adjustments for Revenues from Ministry	-		
403	Less	Non Retainable Revenues Specify (e.g. Expenditure Recoveries)	s	_
405		Specify (e.g. Offsetting Revenues)	s	
406		Specify (e.g. Specific Operating Donations)	\$	-
407		Specify (e.g. Inter-Agency Chargebacks)	\$	<u> </u>
408 409		Amortization of Deferred Revenue Other (specify)	\$	<u> </u>
410		Other (specify)	<u>s</u>	I
			btotal \$	and the second second
411	Add	One-Time Capital Expenditures Approved & not included in Reve		
412		Other (specify)	\$	-
413		Other (specify)	\$	•
414		Sul	btotal \$	
415	Total Revenue Reported (Line 400 - Line	401 - Line 404 to Line 410 + Line 414)	S	665,986
420	Total Approved Ministry Funding (Total	of LINE 223)	S	665,986
420	(Lines 415 and 420 should equal)			000,000
440	TOTAL GROSS EXPENDITURES PER AL	JDITED FINANCIAL STATEMENTS	\$	665,986
441		ures (i.e. expenditures from other services not related to ministry services	ces) \$	
442		Ires related to Ministry Funded Programs		
443 444		Accruals (Payables greater than 30 day i.e. Vacation/Sick Accrua	-	<u> </u>
445		Appropriations Amortization on Capital Assets	_ <u>\$</u> \$	
446		Donations to Individuals or Organizations	\$	
447		Fundraising Costs	\$	-
448		Loans to Clients or Staff	\$	
449	Less	Retainer Fees	\$	-
450	Less	Provisions for Bad Debt	\$	·
451		In Kind	\$	
452		Other (specify)	\$	<u> </u>
453	Less	Other (specify)	\$	-
	LESS: Other Adjustments	Su	btotal <u>\$</u>	
455		Expenditure Recoveries/ Offsetting Revenues	\$	
456		Other (specify)	s	
457		Other (specify)	\$	-
		Sul	btotal \$	
460	ADD: Adjustments for Admissible Exercise	nditures, attach prior approval documentation		
461		One-Time Capital Expenditures Approved & Capitalized	\$.
462		Other (specify)	ŝ	
463		Other (specify)	\$	-
		Su	btotal \$	
475	Total Ministry (MCVC) Elisible Evenedit	ures reported in the Audited Financial Statements	s	885 098
			-	665,986
480	Total Eligible Expenditures (Total of LIN	IE 269)	\$	665,986
490	Variance		S	
			,	
	Variance Explanation:			
491	Retained Earning		¢	
492	Total Assets			

Financial Information of

ALGOMA PUBLIC HEALTH

Infant Development Program

(unaudited)

Year ended March 31, 2016

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KPMG LLP 111 Elgin Street, Suite 200 Sault Ste. Marie ON P6A 6L6 Canada Telephone (705) 949-5811 Fax (705) 949-0911

REVIEW ENGAGEMENT REPORT

To the Members of the Board of the Algoma Public Health

At the request of Algoma Public Health, we have reviewed the statement of revenue and expenditures of the Infant Development Program of the Algoma Public Health for the year ended March 31, 2016. Our review was made in accordance with Canadian generally accepted standards for review engagements and accordingly consisted of primarily inquiry, analytical procedures and discussion related to information supplied to us by the management. Our review was performed to determine whether the information presented is consistent with management's financial records of the Algoma Public Health and Ministry of Community and Social Services year-end settlement form for the program.

A review does not constitute an audit and, consequently, we do not express an audit opinion on the statement of revenue and expenditures.

Based on our review, nothing has come to our attention that causes us to believe that the statement of revenue and expenditures is not, in all material respects, in accordance with the basis of presentation as required by Ministry of Children and Youth Services.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

July 20, 2016 Sault Ste. Marie, Canada

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ALGOMA PUBLIC HEALTH

Infant Development Program

Statement of Revenue and Expenditures (unaudited)

Year ended March 31, 2016, with comparative information for 2015

		Budget		2016		2015
Revenue:						
Provincial grants	\$	621,935	\$	621,935	\$	621,935
Community capacity building	Ŧ	44,051	•	44,051	*	44,051
		665,986		665,986		665,986
Expenditures:						
Salaries and benefits		508,426		508,426		507,426
Occupancy		50,354		50,534		51,014
Community capacity building costs		44,051		44,051		44,051
Travel and training		34,000		34,000		30,446
Administration		16,000		16,000		16,000
Program materials and supplies		14,255		14,004		14,061
Telephone		5,400		5,319		6,313
Equipment		_		152		1,497
Professional development		3,500		3,500		3,337
Expenses recovered		(10,000)		(10,000)		(9,887)
·····		665,986		665,986		664,258
Excess of revenue over expenditures	\$	_	\$		\$	1,728

See accompanying note to financial information.

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ALGOMA PUBLIC HEALTH

Infant Development Program

Note to Financial Information (unaudited)

Year ended March 31, 2016

Basis of accounting:

The statement of revenue and expenditures report has been prepared in accordance with the basis of presentation as required by Ministry of Children and Youth Services. The following principles have been applied:

- Revenue and expenses are reported on the accrual basis of accounting.
- Capital expenditures are recorded as expenses rather than being capitalized.



Briefing Note

To:	Board of Health Finance &	& Audit Committee						
From:	Dr. Tony Hanlon, CEO Justin Pino, CFO							
Date:	September 14, 2016							
Re:	Renewal of Building Auto	omation and Security Services Cont	ract					
For Inf	\Box For Information \Box For Discussion \boxtimes For a Decision							

ISSUE:

Algoma Public Health's (APH) current contract with its building automation and security services provider for its 294 Willow Avenue location expired at the end of June 2016. APH extended the contract on a 3 month basis to ensure the Board of Health would have appropriate information to assess the contract prior to renewal. Specifically, Section 6.1 Contract/Leases of APH's Procurement policy states the following:

The Board of Health must approve contracts where:

- a) Irregularities preclude the award of a contract to the lowest bidder in the Tendering and Request for Quotation process and the 'total acquisition costs' exceeds \$50,000
- b) A bid solicitation has been restricted to a single source supply and the total acquisition cost of such goods or services exceeds \$50,000
- c) The contract/lease is for multiple years and exceeds \$50,000

Conditions b) and c) are relevant in this case, therefore require board approval.

RECOMMENDED ACTION:

It is recommended that the Finance and Audit Committee recommend approval to the Board of Health for:

- 1. Sole source procurement of HVAC control services and security services related to building card access system for its 294 Willow Avenue location.
- 2. The execution of the building automation and security services contract/lease with Siemens Canada Ltd.

BACKGROUND:

At the time of construction of the 294 Willow Avenue building in Sault Ste. Marie in 2011, the architect involved helped in drafting and securing preventive maintenance contracts between APH and critical mechanical, electrical and controls vendors. One of those contracts was with

Siemens Canada Ltd. for building automation and security services related to HVAC control services and the building card access system. Siemens is the manufacturer of the proprietary hardware and software currently installed throughout the 294 Willow Avenue building.

Services which Siemens Canada Ltd. will provide to APH include:

- Emergency Online/Phone Response
 - ✓ System and software troubleshooting and diagnostics
- Emergency Onsite Response
 - ✓ Designed to reduce disruptions of downtime when unexpected problems occur
- Replacement & Labour Discount
 - ✓ Preferred labour pricing
- Replacement & Repair Materials Discount
 - ✓ Preferred service parts pricing
- Preventative Maintenance
 - Designed to extend equipment life, reduce energy consumption and reduce risk of breakdowns (monthly visitis)
- Data Protection & Data Recovery Services
 - ✓ Scheduled database back-ups and safe storage of information
- Software Maintenance
 - ✓ Remote service and onsite visits
- Control Loop Tuning
 - Ensures devices such as valves, dampers, actuators, etc., experience minimized overshooting behavior
- Network Maintenance
 - Proactive calibration and tuning of data network analyses variables impacting network performance
- Software Supports & Updates
 - ✓ Will provide software updates and training

A Sole Source Justification form is attached in Appendix 1.

FINANCIAL IMPLICATIONS:

The financial commitment of the building automation and security service contract is noted below. It is a 5 year Preventative Maintenance agreement.

Services include 12 visits per year (monthly) annual software upgrades and phone service support as required. Emergency call or repairs not included in the agreement.

Year 1: \$51,665 + HST Year 2: \$53,215 + HST Year 3: \$54,765+ HST Year 4: \$56,355 + HST Year 5: \$58,000 + HST

TOTAL value of contract: \$274,000 + HST

CONTACT:

J. Pino, Chief Financial Officer

Appendix 1

ALGOMA PUBLIC HEALTH SOLE SOURCE PROCUREMENT JUSTIFICATION FORM

Date Submitted	June 29/16
Program	Administration – Facilities
Product/Service:	Siemens Building Automation & Security
Budget Code:	7120-10-190
Provider:	Siemens Canada Ltd. Building Technologies
	1108 Webbwood Dr.
	Sudbury, ON P3C 3B7
Staff requesting	
Program Manager	Manager Building and Facilities
Program Director	CFO/Director of Operations

Situational Assessment:

Algoma Public Health's current contract with Siemens Canada Ltd. Building Technologies expired at the end of June 2016.

The services provided include building automation and security services related to HVAC control services and the building card access system. Siemens is the manufacturer of the proprietary hardware and software currently installed throughout Algoma Public Health's building located at 294 Willow Avenue in Sault Ste. Marie.

<u>Sole Source Procurement Justification</u>: (*Please Reference applicable conditions as per Section 5.5 of APH's Procurement Policy 02-04-030*)

- Compatibility of a purchase with existing equipment, facilities, or services is a paramount consideration
 - Siemens is the manufacturer of the building automation and security equipment currently installed at the 294 Willow Avenue offices of at APH. Siemens is the only provider of the proprietary software used.
 Siemens created the custom software configuration in the system and provided the application engineering for the project. Siemens is the only service provider who can program the building automation and security panels.
- Where it is most cost effective or beneficial to APH
 - A significant financial commitment was made to this equipment at the time of construction of the building in 2011.
 - If another firm tested and inspected the equipment, and any issues arose, Siemens would generally need to be called in.

- When the procurement is for technical services in connection with the assembly, installation or servicing of equipment of a highly technical or specialized nature
 - Siemens is the only provider who can provide a manufacturer's extended warranty, including free firmware upgrades.
 - Only Siemens can offer compete servicing of the Siemens equipment in APH's building.
 - Only Siemens will receive information on Siemens equipment they are attempting to service.

Staff and Management recommend that APH procure the services of Siemens Canada Ltd. Building Technologies for the building automation and security of APH's 294 Willow Avenue location.

Program Manager Signature:		
Program Director Signature:		
Chief Executive Officer Signature (if required)		
Boar Chair Signature (if required):	